

**From:** [Brett Bettinger](#)  
**To:** [Joaquin Mavares](#)  
**Cc:** [Bill Lugo](#)  
**Subject:** FW: Derwick - Proposal P 001 - Fire Protection Pump Skid Package - CVG A  
**Date:** Friday, June 18, 2010 6:18:03 PM  
**Attachments:** [Derwick Fire Protection Pump Skid Proposal\\_P001.doc](#)  
[Derwick Fire Pump Example Drg CVG A P 001 Attachment 1.pdf](#)  
[Derwick TigerFlowPumpPackage CVG A P 001 Attachment 2.pdf](#)  
[Fire Pump Skid Price from Sedelia.pdf](#)

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Joaquin, would like to get this submitted as soon as possible. Thoughts on process / content? I see you guys have completed numerous proposals over the last couple of days. Will wait until tomorrow afternoon and if no news received we will let fly as is....

Bill, please confirm the 297k USD price is our SALES price as provided by EPS.

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**From:** Brett Bettinger  
**Sent:** Thursday, June 17, 2010 4:31 PM  
**To:** Jeff Canon; Joaquin Mavares  
**Subject:** FW: Derwick - Proposal P 001 - Fire Protection Pump Skid Package - CVG A

We have drafted both a Change Order and a Proposal for the fire pump skid works at CVG. Having spoke with Iker, Derwick expects greater success going through a proposal versus a change order. I agree with the concept. We will have more to provide such as the misc protective relay circuitry they want us to acquire on their behalf. Thoughts? And should we roll this through the Proposal process from up there?

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**From:** Bill Lugo  
**Sent:** Thursday, June 17, 2010 3:50 PM  
**To:** Brett Bettinger  
**Cc:** Robert Hooper  
**Subject:** Derwick - Proposal P 001 - Fire Protection Pump Skid Package - CVG A

Brett,

Is this what your were looking for ?? the price of the equipment is \$228,620 plus 30% is 297,206. The file Fire Pump ..from Sedalia has been included for reference only, but it will not be included in the email to Derwick. Please provide comments

Let me know if any questions.

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Iker,

As per your request, attached is the proposal for the fire protection pump skid package.

Please let us know if any questions

Regards,

Bill Lugo  
*Project Manager*  
ProEnergy Services

2001 ProEnergy Blvd.  
Sedalia, Missouri 65301

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